

December 2023 Market Snapshot

Hays County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	380	362	▼ -4.7%	4,426	4,423	▼ -0.1%
Median Sales Price	\$422,570	\$401,500	▼ -5.0%	\$440,000	\$397,330	▼ -9.7%
Average Sales Price	\$493,117	\$481,230	▼ -2.4%	\$565,783	\$488,951	▼ -13.6%
Ratio to Original List Price	91.0%	91.4%	▲ 0.5%	99.3%	92.9%	▼ -6.4%
Days On Market	94	99	▲ 5.3%	44	85	▲ 93.2%
New Listings	241	335	▲ 39.0%	5,607	5,989	▲ 6.8%
Under Contract	330	371	▲ 12.4%	473	479	▲ 1.3%
Active Listings	1,112	1,311	▲ 17.9%	817	1,407	▲ 72.2%
Months Inventory	3.0	3.6	▲ 18.0%	3.0	3.6	▲ 18.0%

