

September 2023 Market Snapshot

Hays County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	489	341	▼ -30.3%	3,479	3,334	▼ -4.2%
Median Sales Price	\$417,905	\$400,000	▼ -4.3%	\$448,175	\$400,000	▼ -10.8%
Average Sales Price	\$560,716	\$497,599	▼ -11.3%	\$581,790	\$498,127	▼ -14.4%
Ratio to Original List Price	97.1%	93.0%	▼ -4.2%	101.2%	93.0%	▼ -8.0%
Days On Market	52	79	▲ 51.9%	35	85	▲ 142.9%
New Listings	468	557	▲ 19.0%	4,683	4,787	▲ 2.2%
Under Contract	421	511	▲ 21.4%	507	514	▲ 1.4%
Active Listings	1,222	1,685	▲ 37.9%	686	1,383	▲ 101.6%
Months Inventory	3.2	4.7	▲ 46.7%	3.2	4.7	▲ 46.7%

