

December 2021 Market Snapshot

Hays County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	413	406	▼ -1.7%	4,765	4,722	▼ -0.9%
Median Sales Price	\$310,915	\$408,000	▲ 31.2%	\$298,000	\$375,000	▲ 25.8%
Average Sales Price	\$393,896	\$544,091	▲ 38.1%	\$379,682	\$494,127	▲ 30.1%
Ratio to Original List Price	99.9%	101.1%	▲ 1.1%	98.3%	104.4%	▲ 6.3%
Days On Market	38	24	▼ -36.8%	57	23	▼ -59.7%
New Listings	256	299	▲ 16.8%	5,062	5,644	▲ 11.5%
Under Contract	518	705	▲ 36.1%	619	558	▼ -9.9%
Active Listings	274	384	▲ 40.2%	629	310	▼ -50.7%
Months Inventory	0.7	1.0	▲ 41.4%	0.7	1.0	▲ 41.4%

