

March 2021 Market Snapshot

Hays County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	391	412	▲ 5.4%	892	1,026	▲ 15.0%
Median Sales Price	\$280,000	\$350,000	▲ 25.0%	\$273,203	\$316,000	▲ 15.7%
Average Sales Price	\$343,269	\$471,284	▲ 37.3%	\$356,851	\$426,753	▲ 19.6%
Ratio to Original List Price	97.5%	105.8%	▲ 8.5%	97.1%	103.3%	▲ 6.5%
Days On Market	70	33	▼ -52.9%	79	36	▼ -54.4%
New Listings	485	538	▲ 10.9%	1,267	1,245	▼ -1.7%
Under Contract	540	872	▲ 61.5%	514	757	▲ 47.3%
Active Listing Count	822	180	▼ -78.1%	807	168	▼ -79.2%
Months Inventory	2.4	0.4	▼ -82.0%	2.4	0.4	▼ -82.0%

