March 2021 Market Snapshot

Caldwell County



Year to Date

	2020	2021	% Change	2020	2021	% Change
Closed Sales	29	37	▲ 27.6%	74	84	▲ 13.5%
Median Sales Price	\$227,000	\$250,000	▲ 10.1%	\$226,250	\$245,700	▲ 8.6%
Average Sales Price	\$271,835	\$335,305	▲ 23.4%	\$257,763	\$288,953	▲ 12.1%
Ratio to Original List Price	94.2%	97.1%	▲ 3.1%	94.0%	96.5%	▲ 2.7%
Days On Market	92	77	▼ -16.3%	106	69	▼-34.9%
New Listings	34	33	▼ -2.9%	109	74	▼-32.1%
Under Contract	30	40	▲ 33.3%	36	39	▲ 8.3%
Active Listing Count	92	30	▼ -67.4%	90	35	▼-61.1%
Months Inventory	3.5	1.0	▼ -71.6%	3.5	1.0	▼-71.6%







