Property Type Residential (SF/COND/TH) Month (Current Report Year) February

February 2024 Market Snapshot **Guadalupe County**



| | | | | Year to Date | | |
|------------------------------|-----------|-----------|----------------|--------------|-----------|----------|
| | 2023 | 2024 | % Change | 2023 | 2024 | % Change |
| Closed Sales | 240 | 285 | ▲ 18.8% | 428 | 509 | ▲ 18.9% |
| Median Sales Price | \$321,123 | \$299,995 | ▼ -6.6% | \$325,500 | \$295,000 | ▼ -9.4% |
| Average Sales Price | \$351,527 | \$332,268 | ▼ -5.5% | \$363,771 | \$326,797 | ▼ -10.2% |
| Ratio to Original List Price | 93.9% | 93.0% | ▼ -0.9% | 94.2% | 93.0% | ▼ -1.3% |
| Days On Market | 87 | 95 | ▲ 9.2% | 79 | 84 | ▲ 6.3% |
| New Listings | 401 | 379 | ▼ -5.5% | 686 | 793 | ▲ 15.6% |
| Under Contract | 330 | 339 | ▲ 2.7% | 305 | 292 | ▼ -4.3% |
| Active Listings | 1,021 | 1,286 | ▲ 26.0% | 987 | 1,313 | ▲ 33.0% |
| Months Inventory | 3.5 | 4.4 | ▲ 24.5% | 3.5 | 4.4 | ▲ 24.5% |

Current Month

\$321,123

1,286

Active Listings

1,021



\$299,995



509

Closed Sales YTD

428



ALTORS

