

September 2021 Market Snapshot

Hays County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	472	457	▼ -3.2%	3,640	3,758	▲ 3.2%
Median Sales Price	\$313,745	\$365,000	▲ 16.3%	\$290,000	\$365,000	▲ 25.9%
Average Sales Price	\$383,185	\$484,549	▲ 26.5%	\$367,895	\$480,916	▲ 30.7%
Ratio to Original List Price	98.7%	102.5%	▲ 3.9%	97.8%	105.2%	▲ 7.6%
Days On Market	46	17	▼ -63.0%	62	24	▼ -61.3%
New Listings	483	519	▲ 7.5%	4,214	4,722	▲ 12.1%
Under Contract	726	714	▼ -1.7%	639	593	▼ -7.2%
Active Listings	551	558	▲ 1.3%	738	284	▼ -61.5%
Months Inventory	1.4	1.3	▼ -7.3%	1.4	1.3	▼ -7.3%

