

## October 2023 Market Snapshot

# Hays County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	296	360	▲ 21.6%	3,776	3,699	▼ -2.0%
Median Sales Price	\$408,800	\$373,294	▼ -8.7%	\$445,000	\$399,990	▼ -10.1%
Average Sales Price	\$532,172	\$465,016	▼ -12.6%	\$577,860	\$494,413	▼ -14.4%
Ratio to Original List Price	94.2%	93.2%	▼ -1.1%	100.6%	93.1%	▼ -7.5%
Days On Market	56	81	▲ 44.6%	37	85	▲ 129.7%
New Listings	381	463	▲ 21.5%	5,064	5,231	▲ 3.3%
Under Contract	414	509	▲ 23.0%	497	509	▲ 2.4%
Active Listings	1,278	1,594	▲ 24.7%	746	1,403	▲ 88.1%
Months Inventory	3.4	4.4	▲ 28.8%	3.4	4.4	▲ 28.8%

