

July 2023 Market Snapshot

Hays County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	401	400	▼ -0.3%	2,595	2,576	▼ -0.7%
Median Sales Price	\$452,820	\$405,243	▼ -10.5%	\$455,000	\$402,472	▼ -11.5%
Average Sales Price	\$556,017	\$517,899	▼ -6.9%	\$590,392	\$500,850	▼ -15.2%
Ratio to Original List Price	99.7%	93.8%	▼ -6.0%	102.6%	92.8%	▼ -9.5%
Days On Market	37	81	▲ 118.9%	29	87	▲ 200.0%
New Listings	585	522	▼ -10.8%	3,737	3,656	▼ -2.2%
Under Contract	490	592	▲ 20.8%	520	529	▲ 1.7%
Active Listings	1,139	1,493	▲ 31.1%	545	1,320	▲ 142.2%
Months Inventory	3.0	4.1	▲ 34.1%	3.0	4.1	▲ 34.1%

