

March 2023 Market Snapshot

Hays County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	389	400	▲ 2.8%	957	944	▼ -1.4%
Median Sales Price	\$460,000	\$388,950	▼ -15.5%	\$430,840	\$399,000	▼ -7.4%
Average Sales Price	\$590,708	\$480,045	▼ -18.7%	\$570,234	\$486,577	▼ -14.7%
Ratio to Original List Price	103.8%	92.0%	▼ -11.3%	102.5%	91.5%	▼ -10.7%
Days On Market	26	97	▲ 273.1%	29	95	▲ 227.6%
New Listings	458	621	▲ 35.6%	1,125	1,429	▲ 27.0%
Under Contract	503	597	▲ 18.7%	503	527	▲ 4.8%
Active Listings	244	1,293	▲ 429.9%	230	1,194	▲ 419.1%
Months Inventory	0.6	3.5	▲ 453.7%	0.6	3.5	▲ 453.7%

