

March 2024 Market Snapshot

Hays County



| | Year to Date | | | Year to Date | | |
|------------------------------|--------------|-----------|----------|--------------|-----------|----------|
| | 2023 | 2024 | % Change | 2023 | 2024 | % Change |
| Closed Sales | 387 | 427 | ▲ 10.3% | 928 | 1,032 | ▲ 11.2% |
| Median Sales Price | \$389,990 | \$384,508 | ▼ -1.4% | \$400,000 | \$380,000 | ▼ -5.0% |
| Average Sales Price | \$488,939 | \$486,969 | ▼ -0.4% | \$491,538 | \$475,258 | ▼ -3.3% |
| Ratio to Original List Price | 91.8% | 94.7% | ▲ 3.2% | 91.3% | 93.7% | ▲ 2.6% |
| Days On Market | 99 | 82 | ▼ -17.2% | 96 | 87 | ▼ -9.4% |
| New Listings | 597 | 735 | ▲ 23.1% | 1,374 | 1,823 | ▲ 32.7% |
| Under Contract | 520 | 599 | ▲ 15.2% | 474 | 526 | ▲ 11.0% |
| Active Listings | 1,244 | 1,559 | ▲ 25.3% | 1,156 | 1,415 | ▲ 22.4% |
| Months Inventory | 3.4 | 4.2 | ▲ 21.5% | 3.4 | 4.2 | ▲ 21.5% |

