

# March 2024 Market Snapshot

## Hays County



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	387	427	▲ 10.3%	928	1,032	▲ 11.2%			
Median Sales Price	\$389,990	\$384,508	▼ -1.4%	\$400,000	\$380,000	▼ -5.0%			
Average Sales Price	\$488,939	\$486,969	▼ -0.4%	\$491,538	\$475,258	▼ -3.3%			
Ratio to Original List Price	91.8%	94.7%	▲ 3.2%	91.3%	93.7%	▲ 2.6%			
Days On Market	99	82	▼ -17.2%	96	87	▼ -9.4%			
New Listings	597	735	▲ 23.1%	1,374	1,823	▲ 32.7%			
Under Contract	520	599	▲ 15.2%	474	526	▲ 11.0%			
Active Listings	1,244	1,559	▲ 25.3%	1,156	1,415	▲ 22.4%			
Months Inventory	3.4	4.2	▲ 21.5%	3.4	4.2	▲ 21.5%			

